



Ali & Co Logistic Pvt Ltd Ali & Company (SHELL) Ali Haulage Company (PSO) New Tahir & Co (PSO)

# SINCE 1961

# COMPANY PROFILE 2022

# integrity

innovation integration

#### CEO MESSAGE

At Ali & Company Logistic Pvt Ltd, our main focus is to work hard and smart and to explore opportunities where no one else sees them. It is generally easier to achieve goals in good times, we also enjoy and learn from the thrill of overcoming challenges in the tough times. Ali & Company Logistic has positioned logistics as our critical core business where we offer industrial logistic, construction logistic and corporate transportation services, supply chain facilities as well as compound logistics services that combine these individual services.

We have strategically acquired offices in different parts of the region within Pakistan and joined the most exclusive and specialized logistic networks which has granted us the ability to pick up and move all types of heavy shipments within every industry with ease and expertise. We strive to be the market leader for logistics in Pakistan by providing integrated supply chain solutions with a focus on achieving customer satisfaction. Ali & Company Logistics is proud of how much we have achieved on this journey so far and look forward to new challenges ahead and to scaling new heights as the company continues to grow and develop into the future.

Zarwali Khan Chairman Tahir Mohammad Khan Director Mumtaz Ur Rehman CEO

She





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## THE COMPANY

Ali & Company Logistic Pvt Ltd is a dynamic and innovative transport company, with a strategic specialized in Oil and Gas industry with logistic fleet services "Dump Trucks, Containers and Carriers" in Pakistan, providing solutions throughout the Nationwide all regions for a diverse range of customers.

Our blend of owned vehicles, innovative solutions, strategic partnerships, 4PL and 3PL service offerings coupled with excellent service, quick decision making and first-hand knowledge enables us to supply our customers with a tailor made, reliable and cost effective solution.



Ali & Company Logistic operation grew to its current size due to our integrity, drive to supply innovative solutions to our customers and integration ability of elements within the supply chain and the various cultures involved across the country.

This ability remains the corner stone of our current operation.

#### VISION

To be acknowledged by our customers as an integral part of their logistic "supply chain and distribution" requirements and committed to supporting our customers with the highest quality of service and safety in the industry.



We are committed to being the leading provider of innovative, integrated solutions specializing in national transportation, distribution, logistics and supply chain services.

### MISSION

To provide safe, Reliable, continuous, and cost effective service through a strong support team of logistic associates dedicated to our customers' needs and commitment to excellence, since 1961

### **OUR PEOPLE**

 To create a positive environment where every employee can fully grow and learn to improve his career.

- To assist with the development of every individual in their specific position and as team player to focus on single purpose to serve with dedication.

- To adhere and live out the inter personal principals and guidelines mentioned in the HSSE to the best of our ability.

### CUSTOMERS, SUPPLIERS & COMPETITION

 Anyone can be a company team leader, or best performer in the organization, thus we should handle each and every one with respect, honesty, importance and mutualunderstanding.

Live each day to the fullest and make the best use of each opportunity. (Make every day your, signature day!)

We will supply an excellent and purpose driven service that surpasses each and every customer's requirement.

### NATURE & OUR ENVIRONMENT

Everything around us has been created by our social environment, exactly as intended, thus we are meagerly responsible of our environment.

All our business activities should be conducted in such a way as not to disturb the natural harmony that nature has created the environment, if anything is disturbed. While conducting our business, it will be rehabilitated to its original form as far as humanly possible



Ali & Company is dedicated to the principle and philosophy of being a leader in both transportation/logistics and follow through by **HSSE** instructions, "providing the highest quality service, safety, value and integrity resulting in customer satisfaction."

# CORE VALUES

### INTEGRITY

Success will come and go, but integrity is forever. Integrity means doing the right thing at all times and in all circumstances, whether or not anyone is watching. It takes having the courage to do the right thing, no matter what the consequences will be. Building a reputation of integrity takes years, but it takes only a second to lose, so never allow yourself to ever do anything that would damage your or the companies integrity



The process of translating an idea or invention into a service that creates value or for which customers will pay. It must be replicable at an economical cost and must satisfy a specific need. It involves deliberate application of information, imagination and initiative in deriving greater or different values from resources, and includes all processes by which new ideas are generated and converted into useful products. Infinite Transport strives to be innovative!



The process of attaining close and seamless coordination between several departments, groups, organizations, systems, etc. and the bringing of people from different racial or ethnic groups into unrestricted and equal association, in society and our organization; desegregation

#### **COMPANY PROFILE 2022**

GILGIT Gilgit<sup>®</sup>BALTISTAN

KHYBER PAKHTUNKHWA 912 Line of Control

Muzaffarābād

ISLAMABAD CAPITAL TERRITORY<sup>®</sup>

**PUNJAB** 

Quetta

SINDH

BALOCHISTÂN

Karachi

Arabian Sea

Peshāwar



Ali & Company Logistic operates throughout the country. We service all regions and routes with safe & secure on-time delivery within Pakistan.

Ali & Company have registered office in Clifton-Karachi, Pakistan. Thus have firsthand knowledge of these regions and are able to support all major cities" Ali and Company" routes with highly skilled professional "fleet staffs" on the ground.

# WE ARE REGISTERED

THROUGHOUT PAKISTAN

Punjab

Sindh

**Balochistan** 

Khyber Pakhtunkhwa



- Karachi - Lahore

- Multan (Mehmoodkot)

	<b>1961</b> -Zarwali Khan started transport works in the Karachi with small vehicles.
1961- 1974	<b>1972</b> –Zarwali khan started with <b>"first big vehicle</b> " in transport service.
	<ul> <li>1973 –Zarwali Khan entered into petroleum, construction material supply.</li> <li>1983 to 89-Zarwali Khan signed contract with GCP "Ghee Corporation of Pakistan" Edible Oil supply and "Water Supply contract with KMC-KDA renamed</li> </ul>
	Karachi Water Board
1990 - 2000	<b>1990</b> - Signed contract with <b>PSO</b> "Pakistan State Oil" logistic "tanker-fleet" service to supply throughout Pakistan ( <b>Amin &amp; Co</b> - New Name Ali Houlage Company )
	1995 - Signed contract with SHELL PAKISTAN by Ali Autos (later renamed as Ali & Company in 2007)
	<b>1998 to 2010 - Attock Refinery Limited</b> "Started work with ARL supply Crude Oil from interior Sindh to Morgah Ralwalpindi refinery".
2000 - 2010	2003 to2005 - Ali & Company signed contract with ICI-PAKISTAN ( Furnace Oil )
2000 - 2010	2008 to 2015 - Ali & Company signed contract with Attock Petroleum
	2008 to 2014 - Ali & Company signed contract with HASCOL PETROLEUM LIMITED (FORMERLY HASCOMBE STORAGE LTD.
2011 - 2018	<b>2011 to 2018</b> - Overseas Oil Trading Company (Pvt) " signed contract with (Ali & Co) later renamed as ( <b>BE Energy</b> )
	2013 - Pakistan Oxygen Limited (formerly Linde Pakistan Limited).
	2014-2016 - BYCO Petroleum "signed contract with Ali & Company"
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2018- 20	2018 - PAKISTAN OXYGEN LIMITED (formerly LINDE Pakistan Limited) 2021 - DENIM INTERNATIONAL
2018- 20	2018 - PAKISTAN OXYGEN LIMITED ( formerly <b>LINDE</b> Pakistan Limited ) 2021 - DENIM INTERNATIONAL 2021 - GHANI CHEMICALS INDUSTRIES ( Ghani Global Group )
2018- 20	2018 - PAKISTAN OXYGEN LIMITED (formerly LINDE Pakistan Limited ) 2021 - DENIM INTERNATIONAL 2021 - GHANI CHEMICALS INDUSTRIES (Ghani Global Group) 2021 - AGRO TRADE PVT LIMITED
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### **ROAD TRANSPORT**

We transport products throughout the countrywide. Focus markets Include: Liquid bulk tankers, gas, fuel & petroleum, various solvents, various acids, edible oil, etc Dry-bulk tankers, Cements, Ash, Soda Ash, Carton, Chemicals and Coal Mining..etc Packed cargo, General cargo, Dangerous goods, SME-logistics, FMCG products..etc Tippers: All minerals, mining commodities, grains..etc Project Cargo & Abnormal loads

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### PICK UP AND COLLECTION

Hassle-free cargo movement is our assurance whether you choose to move the goods through within city or out of city. Do not worry if your cargo is oversize or over-mass; our services are known for their flexibility and customization. Amidst regular updates on the constantly changing laws and guidelines for cargo transportation, we ensure your goods' safe and secure movement to the desired location within Pakistan with our professional and well-trained team.

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### **MATERIAL HANDLING & DISTRIBUTION**

"We enjoy the support of various major FMCG manufacturers and distributors in the region, such as petroleum, fabric garment, food Industries." The regional manufacturing industry is making quantumleaps in terms of supply chain practices. Although we are national, our operations in this region are adaptable to particular market environments, while drawing on five decades of experience in national logistic and traportation service.

Food Beverages industry, Motor Car Manufacturing industry, Consumer Goods, Healthcare /Pharmaceutical, Fashion Retail Industry, Heavy Machinery, Marine/Shipping Goods.



### 24/7 VISIBILITY AND V-TRACKING SUPPORT

An in-vehicle monitoring system (IVMS) describes any electronic device that is used to track, assess and report on vehicle activity which in turn reflects on the driver's behavior. Whether it is a sophisticated telematics system that is fitted to the vehicle itself, a GPS, or simply a smart phone app, the objectives are the same:

- > To reduce incidents on the road and
- > Deliver efficiency in road transport operations.
- > 24/7 Comuterize Monitoring System

### ALI & CO LOGISTIC PVT LTD PROVIDES A ONE-STOP SERVICE FROM KARACHI TO KHYBER INTO ALL THE PROVINCES OF PAKISTAN

# OUR PRESTIGIOUS CLIENTS

The Ali & Company Logistic boasts a diverse client base from various market segments. We forge long-term relationships with all our customers to ensure that we understand their business models to improve our quality service.





# Fleet Safety Training Drill











# Fleet Operations













### AWARDS AND RECOGNITIONS



# CONTACT US

Our company is committed to excellence, serving with passion and commitment.

We would love to keep in touch with you. We are available on the details below.



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